



grassi family wines

“Grassi is one of my favorite under-the-radar producers in Napa Valley.”  
– Antonio Galloni, *Vinous*

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# about

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Grassi is a family-run winery in Napa Valley's eastern benchlands. In collaboration with winemaker Maayan Koschitzky, Grassi produces Cabernet Sauvignon, sparkling and still Ribolla Gialla, and one of Napa Valley's most celebrated Sangiovese bottlings. Handcrafted in small batches, all our wines emphasize bright fruit, elegance, and expressiveness without high alcohol or overextraction.



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# family

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## Mark and Jamie Grassi

Throughout Mark's career in construction, he continued to refine his palate and take winemaking classes at Napa Valley College. After a decade running his construction company, he and Jami purchased land on Soda Canyon Road in 1999. They made their first wines in 2001 and produced their first commercial vintage in 2005. Mark continues to oversee production.

## Cassandra Grassi Luna

Cassandra grew up on the family's Napa Valley property, absorbing the wine talk that constantly accompanied dinner. After interning at the PlumpJack Group, Cassandra returned to Napa Valley and worked with the hospitality team that opened CADE Estate Winery. She joined Grassi Wine Company full-time in 2010 and now oversees all aspects of the winery.

## Miguel Luna

Miguel Luna is one of Napa Valley's most accomplished young viticulturalists. After earning a degree in Viticulture and Enology from UC Davis in 2014, Miguel joined the widely respected Silverado Farming Company, becoming a partner in 2017. For his achievements in grape growing and for being a tireless mentor for young growers, *Wine Enthusiast* named him *Viticulturist of the Year* in 2020.

## Maayan Koschitzky

In the decade since he moved to Napa Valley from Israel, his native country, Maayan has become one of California's most in-demand talents—and an honorary member of our family. He's been the winemaker at Grassi since 2017 and also partners with Miguel and Pete Richmond in La Pelle Wines.



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# vineyards

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Grassi is a family-run winery in Napa Valley's eastern benchlands. Located just south of the Stags Leap District AVA, our fourteen-acre property is planted with five acres of carefully tended Cabernet Sauvignon and Ribolla Gialla. This beautiful piece of land is more than where we work, farm, and make wine—it has been a part of our family for over two decades and is the place that three generations of Grassis call home.



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# wines

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We're proud that our wines have earned praise from some of the world's most respected critics. Our Cabernet Sauvignon topped a tasting by Eric Asimov of the *New York Times*, and Antonio Galloni of *Vinous* has given our wines multiple ratings of 94 points and higher. Galloni, writing for *Robert Parker's Wine Advocate*, called Grassi one of his "favorite under-the-radar producers in Napa Valley."



# wines



## 2018 Grassi Cabernet Sauvignon Napa Valley

### Tasting Notes:

The 2018 Cabernet Sauvignon comes from the Grassi estate, and is a blend of 87% Cabernet Sauvignon, and 13% Cabernet Franc. It is a true showcase of the estate and the great vintage; red and black fruit on the nose with a hint of French oak. On the palate it has mid+ body, great acidity and fresh notes mixed with notes of cherry, raspberry and blackberry. Firm tannins are holding the wine tight with a long finish. The wine is showing well and will age for 15+ years.

– Maayan Koschitzky, Winemaker

### Technical Details:

Varietals:	87% Cabernet Sauvignon, 13% Cabernet Franc
Vineyard:	Grassi Estate
Aging:	20 months in 100% French oak, 60% new oak
Harvest Date:	October 6, 2017
Winemaking:	The fruit was hand-sorted and fermented in stainless steel tanks for 16 days, then pressed into French oak for aging.
ABV:	14.2%
pH:	3.72
TA:	6.1 g/L
Cases:	380
SRP:	\$80/bt.



# wines



## 2019 Grassi Sangiovese Napa Valley

### Tasting Notes:

The 2019 Grassi Sangiovese is showing classic aromatics of tart cherry, plum and dried roses. The palate has layers of red fruit, cranberry and a hint of earthiness and leather. The tannins are pronounced but well dissolved, the acidity carries the wine and gives it a nice long finish. Enjoy now and in the next 3-5 years.

– Maayan Koschitzky, Winemaker

### Technical Details:

Varietals:	100% Sangiovese
Vineyard:	Tom Fazika Vineyard
Aging:	20 months in French oak barrels, 40% new.
Harvest Date:	September 25, 2019
Winemaking:	The fruit was hand-harvested, then hand-sorted and fermented whole berry. The fermentation occurred in small vats employing punch-down technique.
ABV:	14.2%
pH:	3.7
TA:	5.74 g/L
Cases:	250
SRP:	\$60/bt.



# wines



## 2020 Grassi Ribolla Gialla Valentina's Block Napa Valley

### Tasting Notes:

The 2020 Ribolla is super aromatic with notes of lime, pear, almonds and white flowers. On the palate it's deep in flavors with great vibrant acidity, crushed rocks, hints of mint and layers of dried pear and green apple. With time in the glass the wine is showing some of its phenolic structure and other classic Ribolla notes. The wine is a great Napa white to drink now for a fresher profile and to hold some for a year or two to see how it evolves.

– Maayan Koschitzky, Winemaker

### Technical Details:

Varietals:

100% Ribolla Gialla

Vineyard:

Grassi Estate

Aging:

20% new French oak.

Harvest Date:

September 4, 2020

Winemaking:

The grapes were whole cluster pressed, settling overnight and barreled down into oak barrels for cold-fermentation to capture the aromatics. Once it went dry, the wine stayed on lees for 10 months and was only racked to bottling.

ABV:

12.4%

pH:

3.5

TA:

6.8 g/L

Cases:

120

SRP:

\$40/bt.





# wines



## 2020 Grassi Sparkling Ribolla Gialla Valentina's Block Napa Valley

### Tasting Notes:

The wine is very expressive as soon as you open the bottle, with a lovely pale straw color and notes of green apple, brioche and pineapple. Lively bubbles from start to finish carry the wine well. On the palate, it is a nice mix of flavors of tropical fruit, green apple, citrus and limestone with layers of great acidity and hint of sweetness to balance the wine.

– Maayan Koschitzky, Winemaker

### Technical Details:

Varietals: 100% Ribolla Gialla  
Vineyard: Grassi Estate  
Harvest Date: September 12, 2020  
Winemaking: The 2020 vintage was a warmer vintage which assisted us to develop flavors and aromatics earlier in the season. Whole-cluster pressed and settled in a tank for a night before barreling down to neutral French oak barrels for fermentation.

Methode Champenoise: Tirage was June 10, 2021. Aging was 3 months on lees in bottle. Disgorging was on September 9, 2021, with a dosage of Zero RS, topped using our Solera barrel (since 2017.)

ABV: 12.6%  
pH: 3.1  
SO<sub>2</sub>: Minimum  
Cases: 50  
SRP: \$55/bt.





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